

MUSTANG POWER

TAJIGUAS EOS RECOVERY PARK SANTA BARBARA COUNTY, CA

US Composting Council January 25, 2011

Mustang Renewable Power Ventures

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Santa Barbara, CA

Tajiguas Eos Recovery Park Agenda

- Santa Barbara County Waste Landscape
- Integrated Systems Approach
- Best Fit Technologies
- Compost + Energy
- Economics

Santa Barbara County Waste Landscape

Mustang Power is 1 of 4 finalists in the Santa Barbara County MSW Diversion RFP Competition

- > Tajiguas Landfill 210,000 person wasteshed est. capacity @ 2017
- > 73% diversion rate-2009 (one of highest in state), including SS organics (green waste open air composting) & new SS food waste collections (City)
- > 27% disposal = ~200,000 tons per year Mixed MSW into landfill
- ➤ Mixed MSW Waste Study: ~30% compostable organics (food, green, other), ~30+% recyclables (glass, metal, paper, plastic), ~40% residual
- ➤ County and 4 Cities combined to issue RFP in 2009 after 7 years of analysis, feasibility study, community outreach, stakeholder consensus building. Criteria: >60% diversion, ~5 acre site at landfill, track record, <\$100/ton tipping fee, compliance with all regulatory reqts.

Mustang proposed an Integrated Systems Approach using AD
3 other finalists proposed thermal conversion technology solutions



What's so special?

- Geographically isolated
- County owns landfill
- Land is rare and expensive
- Environmentally conscientious community





The Numbers



Countywide

- 400,000 in County (169,000 in unincorporated area)
 - 8 incorporated cities

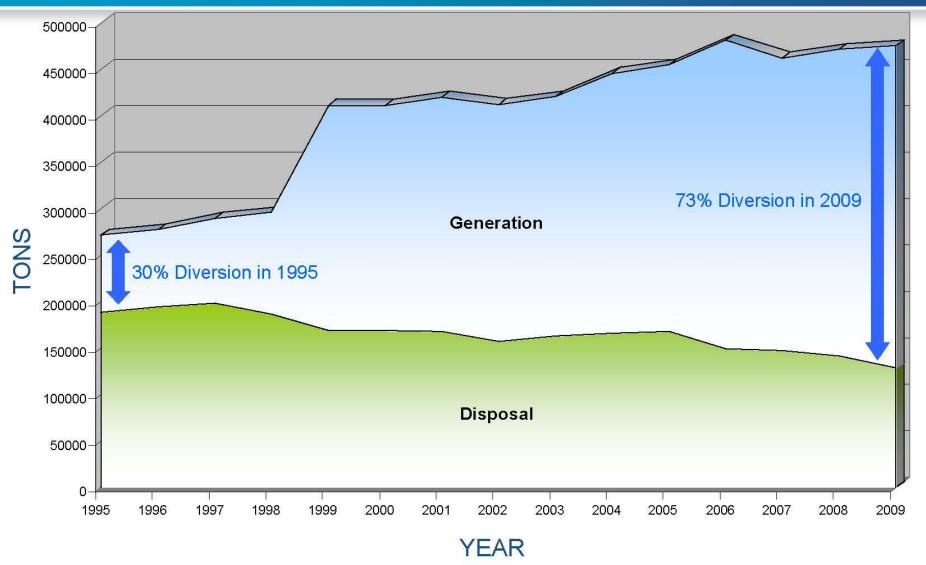
Area considering CT

- 210,000 in Tajiguas
 Landfill Wasteshed
 (80,000 in unincorporated)
 - 3 incorporated cities





Generation vs. Disposal



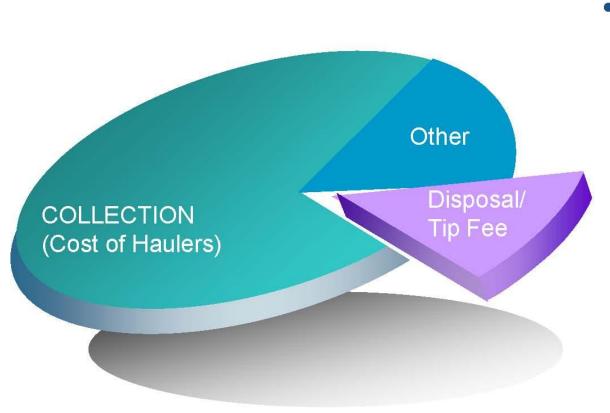


Project Background

- We need a long term waste management solution
- Projected increased costs for all alternatives
- Burying waste has potential environmental impacts and high mitigation costs
 - Land
 - Air
 - Water
- Our waste has a significant carbon footprint



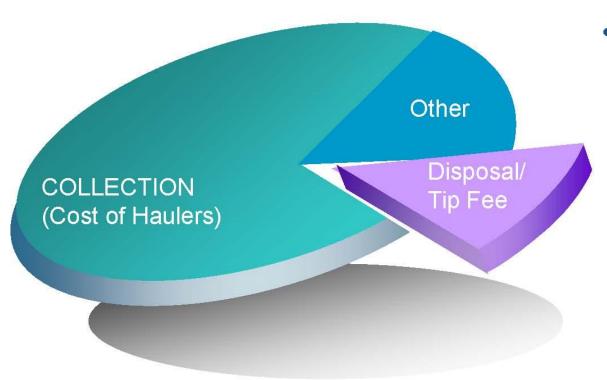
Financial Impact



- Trash bill includes three components:
 - Collection (65%-74%)
 - Disposal (11%-16%)
 - Other(10%-15%)



Financial Impact



of \$100 per ton would cost residential ratepayer about

\$2.50 more per month



Proposals – Initial Review

Mustang Renewable Power

- MRF & Anaerobic Digestion
 - >60% Diversion
 - ~30% in pulled recyclables
 - ~30% reduced through digestion
 - Addition of Thermal Gasification to process 40% residual
- Primary products
 - Electricity
 - Recyclables
 - Compost

Integrated Systems Approach



- Mustang proposed an Integrated Systems Approach using 3 Best Fit Technologies 2 Proposals: 1) MRF + AD; 2) MRF + AD + Gasification One Technology for each Waste Stream Component
- 1. Resource Recovery via Materials Recycling Facility ("MRF") ~30% recyclables (glass, metal, paper, plastic)
- 2. Anaerobic Digestion converts organics (~30% food & green waste) into biogas and digestate. Biogas is ~ 60% methane; proposed for electricity production. On other projects we upgrade biogas to natural gas for transportation and pipeline grid injection
- 3. Gasification (an Alternative Proposal) to convert the ~40% residual to electricity. This Alternative may not be feasible in CA under current regulatory environment. Can yield 95+% LF diversion







Technical Approach – MRF

Materials Recycling Facility ("MRF") – Van Dyk Baler / Bollegraaf

Recovers commingled recyclables (~30%) from MSW







MRF Output = High value recycled commodities for sale

- Sorts & Separates the Mixed MSW into Fractions:
 - 1. Organics (~30%) for Anaerobic Digestion (-> Electricity & Digestate)
 - 2. Baled recyclables of Mixed Paper, OCC, Film Plastics, PET, HDPE, Mixed Plastics, Ferrous & Non Ferrous Metals
 - 3. Bulk loose material such as Wood, Oversize Metals, Large Rigid Plastics, Carpeting, Padding, etc.
 - 4. Residual (~40%) for disposal or alternative conversion technology (gasification)

Technical Approach – Mixed MSW ("Dirty") MRF

- Specifically designed for Santa Barbara County's waste characteristics to handle a wide variety of waste due to variety of waste sources.
- Capacity of 800 tpd of MSW > 220,000 tpy
- Employs 49 full time employees
- High automation design using:
 - Bag Openers
 - > Size Reducers
 - > Trommels
 - > Screens
 - > Magnets
 - Optical Sorters
 - > Air Separators
 - **Eddy Currents**
 - Balers



Size Reducer



Overhead Magnet



Optical Sorter



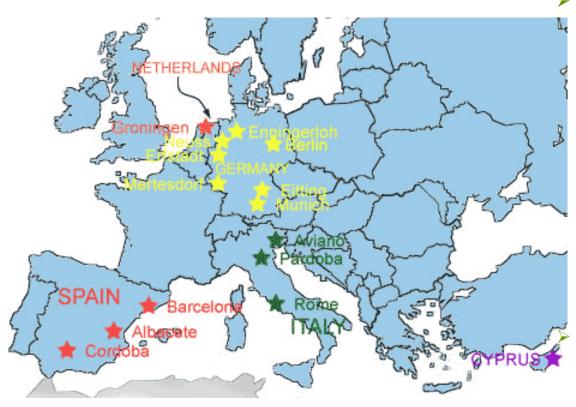
Baler

MRF Technology Partner



Van Dyk Baler, Inc.





70+ Dirty MRF's Operating with Van Dyk / Bollegraaf Systems in 16 cities in Europe recovering recyclables and/or producing RDF

- GERMANY Berlin, Munich, Neuss, Erfstadt, Enningerloh, Mertesdorf, Eitting, Ellert
- SPAIN Barcelona, Cordoba, Albacete
- > ITALY Roma, Aviano, Pardoba
- NETHERLANDS Groningen
- CYPRUS Larnaca

Van Dyk Baler/Bollegraaf has successfully supplied and installed equipment for over 140 MRF's and 475 private firms in the US and over 250 MRF's and 1,200 private firms in Europe

MRF Technology Partner



Van Dyk Baler, Inc.







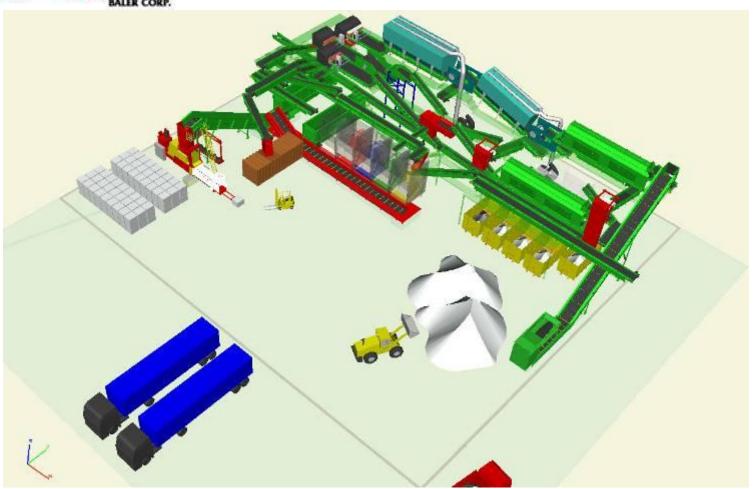


Dongara Municipal Solid Waste Dirty MRF Facility in Toronto, Canada

MRF Technology Partner



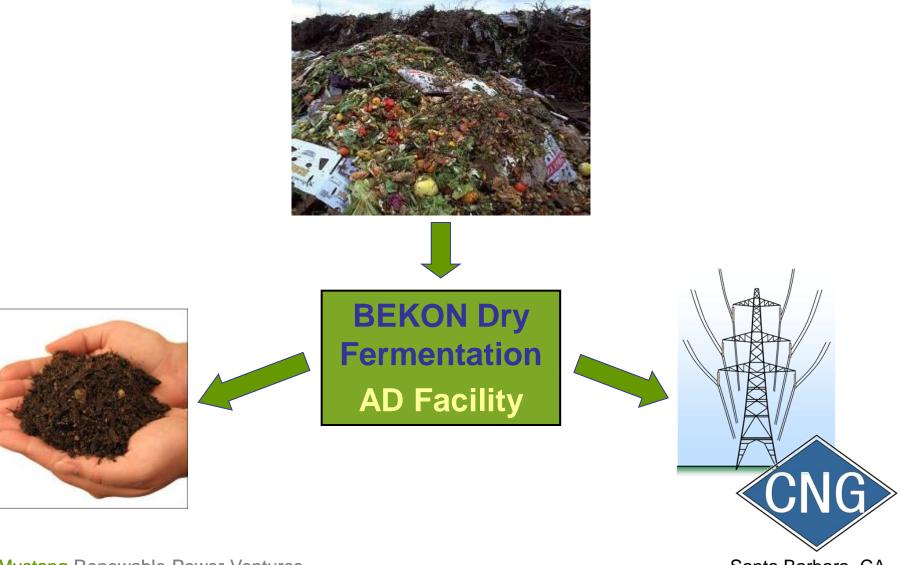
Van Dyk Baler, Inc.



Rendering of the Bollegraaf / Van Dyk MRF System proposed for Santa Barbara County

Technical Approach – Anaerobic Digestion

Anaerobic Digestion ("AD") Facility – BEKON Energy Technologies



AD Technology Partner



BEKON Energy Technologies, Inc.

- Leader in Anaerobic Digestion Dry Fermentation technology since 1999 with headquarters in Munich, Germany. 14 Commercial Scale facilities currently in operation in Germany, Italy and Switzerland. 7 additional facilities under construction or in planning.
- ➤ One of the tonnage leaders in processing waste via Dry Fermentation 299,000 tons per year. Dry Fermentation AD consumes least amount of water. Best Tech for CA
- Proven Technology with 15 Patents
- Venture capitalist firm of Kleiner Perkins Caufield & Byers is a BEKON investor



Munich, Germany Facility

AD Technology Partner

BEKON

BEKON Energy Technologies, Inc.

▶ 14 Commercial Scale facilities currently operating in Germany, Switzerland and Italy processing Organic Waste into Compost & Energy



Technical Approach – Anaerobic Digestion

The process has four steps to convert waste into energy and compost...

Input Food & Green Waste

Mixed MSW
 processed in Dirty
 MRF: organics
 (yard, food, other
 compostable
 waste) recovered
 as wettest fraction,
 routed via belts to
 final screen & AD



- Organics screened
 once more for film
 plastics, then placed •
 into fermenter along
 with previously fermented material
- Methane extracted over 28 days
- 65,000 ton site = 16 digesters





- Digestate removed
- Portion re-used for next batch
- Balance to aerobic composting for pathogen destruction





- Finished compost is screened again, then land applied or sold as topsoil
- Non agricultural quality digestate used as general fill
- Biogas used for electricity or upgraded to grid





Technical Approach – Anaerobic Digestion









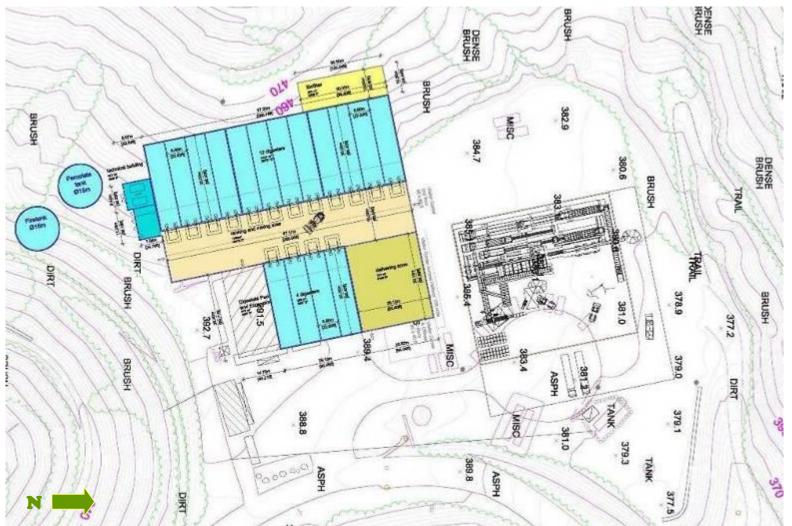
Technical Approach – Anaerobic Digestion

Highlights of the BEKON Dry Fermentation AD Facility

- > 240 tpd Capacity of MRF &/or Source Separated Organics 65,000 tpy
- > Employs 4 full time employees
- ➤ Generates > 2MW of power 10.7 Million kWh of renewable power annually
- ➤ AD Digestate is converted to 17,000 tpy of landscape fill, compost or Refuse Derived Fuel ("RDF") for beneficial uses
- Compost Value/Quality TBD potential land application or turf grass
- ➤ MRF + AD Proposal achieves a diversion rate of ~60%

Technical Approach – MRF + Anaerobic Digestion

Site Plan of the Van Dyk MRF and BEKON Dry Fermentation AD facility at Tajiguas... occupies ~3 acres of land.



Technical Approach – MRF + Anaerobic Digestion

> Rendering of the Van Dyk MRF and BEKON Dry Fermentation facility at Tajiguas



MRF + AD INTEGRATED SYSTEMS APPROACH

- Pricing is based on the construction and operating costs of the MRF and AD Facility.
- ➤ Pricing is based on a Minimum Annual Delivery of 192,000 tons per year
- ▶ Delivery Tonnage assumed fixed for 20 years
- **≻Tipping Fee: \$<60/ton**
- ➤ Total CleanTech Jobs: 60 (49 MRF, 4 AD, 7 Mgmt/Admin)

Company Overview

Who is Mustang Renewable Power Ventures?

- ➤ Experienced Brownfields and Industrial Developer, Real Estate Projects Include 3 Former Landfills (\$2.0 Billion in projects; 1.5 million SF in California Central Coast; Local Developer with Local Knowledge)
- Track Record of Success with Complex Regulatory Permitting involving:
 - Environmental Regulatory Agency Approvals
 - California Department of Toxic Substances Control (DTSC)
 - California Department of Resources Recycling and Recovery (CalRecycle, formerly CIWMB)
 - Regional Water Quality Control Boards
 - Air Quality Management Districts
 - County Health Departments
 - Extensive Community Outreach

Mustang Renewable Power Ventures is developing waste diversion projects in California with proven European technology.

Executing a Green Vision

- ➤ Best Fit Technologies for Distinct MSW Streams
- ➤ Green/Clean Tech Jobs
- ➤ Greenhouse Gas/Emissions Reduction
- >60-95% Waste Diversion
- **≻**Generate Clean Power



Triple Bottom Line – Planet, Community, Cities and County Economic Sustainability